



CONSERVANCY
of Southwest Florida
OUR WATER, LAND, WILDLIFE, FUTURE.

Protecting Southwest Florida's unique natural environment and quality of life ... now and forever.

A photograph of a sunset over a beach. The sky is filled with warm orange and yellow hues, with some darker clouds on the left. In the foreground, the sandy beach is visible, and a large, gnarled tree with green leaves and bare branches stretches across the frame, its branches reaching towards the horizon.

NATURE ENVIRONMENT PASSION
ROBUST ECONOMY OPEN SPACES
PASSION HEALTHY WILDLIFE ECONOMY
FUTURE COMMITMENT

ANNUAL REPORT
Fiscal Year 2011-2012



CONSERVANCY
of Southwest Florida
OUR WATER, LAND, WILDLIFE, FUTURE.

ANNUAL REPORT 2011-2012

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The Conservancy of Southwest Florida was founded in 1964 and is dedicated to protecting the water, land and wildlife in the region. We accomplish this through the synergies of environmental education, science, policy and wildlife rehabilitation, supported by gifts from generous individuals and organizations who care about our future and our quality of life.

Protecting Southwest Florida's unique natural environment and quality of life ... now and forever.

WATER 8

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On the Cover:
Sunset at Wiggins Pass,
Naples, Florida
Photographed by Dennis
Goodman

This Annual Report reflects activities and financials October 1, 2011 through September 30, 2012. We would appreciate it if you would contact us if you believe there are any omissions or errors. 239.403.4207

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LEADERSHIP



Andrew McElwaine (left)
President & CEO

Bob Heidrick (right)
Chairman of the Board

ANDREW MCELWAIN SHARED HIS THOUGHTS PRIOR TO HIS DEPARTURE AS CONSERVANCY PRESIDENT IN JULY 2013.

Dear Friends,

While the Conservancy of Southwest Florida Nature Center remained closed for renovations much of the fiscal year, our work did not stop.

Initiatives during the 2012 fiscal year heavily focused on protecting one of our greatest natural resources – our water. Algae blooms, fish kills and closed beaches due to nitrogen and phosphorous pollution continued to demand our attention. At stake was the future of our water resources – the waters we rely on for a robust economy and quality of life. This multi-year struggle still continues and we are taking action on this issue on a daily basis,

Mines were being proposed near neighborhoods and environmentally sensitive lands. Western Everglades restoration, sea turtle research and Florida panther initiatives required our attention as well. Injured wildlife continued to arrive at our doorstep to receive treatment.

We remained a strong presence in the educational community, creating innovative ways to provide environmental learning. By developing unique field trips onsite at school locations, students explored nature in their own backyards to enhance science curriculum in local schools.

We enhanced community excitement about the soon-to-open Nature Center via ribbon cutting celebrations for the von Arx Wildlife Hospital.

Our volunteer corps remained busy as well, taking on new “behind-the-scenes” jobs to assist with daily wildlife hospital chores, helping at events, preparing the electric boats and assuming duties in administration.

The Conservancy also focused on our membership program. You told us in a research study that while you are a member because of the Conservancy mission, receiving more value for your membership was important. We rolled out a total new membership program, including incentives to upgrade and to renew. Members were also the first ones to see the progress and vision of the renovated Conservancy Nature Center and to hear Fabian Cousteau speak at the annual members meeting.

These are just a few of the important projects undertaken by the Conservancy in 2012. This annual report will provide you with more details of some of the year’s highlights.

We are able to accomplish so much because of your belief in us. Your participation in our annual fund-raising efforts, the Capital Campaign, donations and memberships make the difference. Together we can continue to inspire, inform and enable responsible environmental decision-making for people of all ages.

Sincerely,

Andrew McElwaine
Conservancy of Southwest Florida President

“Economy and environment are the same thing. That is the rule of nature.”

— Mollie Beattie, first woman director of the U.S. Fish & Wildlife Service, 1993-1996

UNFORTUNATELY, OUR CHAIRMAN OF THE BOARD, BOB HEIDRICK, PASSED AWAY IN EARLY 2013. WE MISS HIM TERRIBLY, BUT HE LEFT US A RICH LEGACY OF LEADERSHIP. BOB PUSHED US HARD TO STAY ON TRACK DURING THE RENOVATIONS, AND HIS DEDICATION SHOWED AS NEW BUILDINGS AND FACILITIES CAME ON LINE. HE WAS THE KEY DRIVER TO DEVELOP A FIVE-YEAR STRATEGIC BUSINESS PLAN, WHICH WILL GIVE US HIS GUIDANCE FOR THE YEARS AHEAD. BOB SHARED SOME OF HIS THOUGHTS WITH US AS HE ASSUMED LEADERSHIP DURING THE TRANSITION FROM A SUCCESSFUL “SAVING SOUTHWEST FLORIDA” CAMPAIGN TO ACTUAL IMPLEMENTATION.

Dear Friends,

“I am proud to have assumed the role as Chairman of the Board during this transitional time and will continue to ensure that your investments are well stewarded.

Your gifts to the Campaign, and your belief in this organization, have already begun to make an enormous impact. Some examples are the veterinarian endowment which allowed us to hire our new staff veterinarian so injured native wildlife receive immediate surgical and medical attention. The education endowment supports a Florida Gulf Coast University/Conservancy of Southwest Florida partnership, transforming environmental learning across the region and instilling a conservation ethic in the next generation of environmental leaders.

The new Dalton Discover Center is already opening up new audiences and avenues for communicating our mission and enticing individuals and families to get more involved in our work. With your support, we are proud to showcase how development can occur with sustainability as a goal – and save thousands of dollars on future energy bills. The Shotwell Wavering Filter Marsh and the one located in the Christopher B. Smith Preserve keep our waters cleaner by removing major pollutants from stormwater runoff. Over 70 gopher tortoises are now safe

thanks to the preservation of their habitat at the Nature Center. Tens of thousands of visitors will enjoy a full 21-acre experience – and will leave with a better understanding of the rewards of protecting our natural treasures.

Many of the gifts received during the Campaign allowed us to address threats to our water, land and wildlife – with a good portion of those spanning multiple years and requiring high levels of daily attention.

Please take pride in what you have accomplished – saving thousands of wildlife, creating cleaner waters, protecting our wild places and reinforcing our hope for the future.

Thank you for believing in the Conservancy of Southwest Florida to get the job done to protect our future and quality of life. We hope you will stay with us to protect southwest Florida far into the future.”

Best,

Bob Heidrick
Conservancy of Southwest Florida
Chairman of the Board

BOARD OF DIRECTORS

The Conservancy of Southwest Florida thanks the community and business leaders on our Board of Directors who are passionate about protecting our quality of life ...now and forever.



Chairman
Robert L. Heidrick*



President & CEO
Andrew McElwaine



Vice Chairman
Andrew D.W. Hill



Treasurer
George Gibson



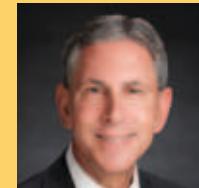
Secretary
Sue Dalton



Dawn Allyn



Dennis Brown



Joseph R.
Catti



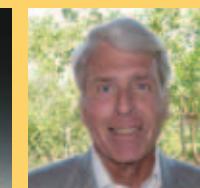
Ted Corbin



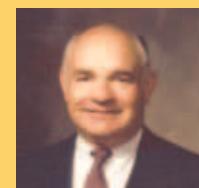
Paul Corddry



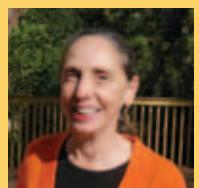
John D.
Fumagalli



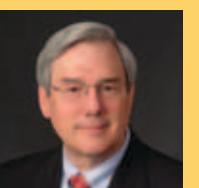
Thomas R.
Gibson



John R.
Hall



Lois
Kelley



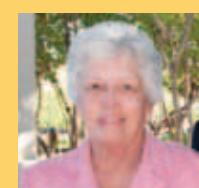
Ken Krier



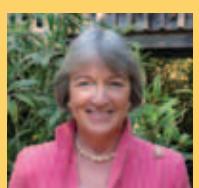
Wayne
Meland



Lisa Merritt



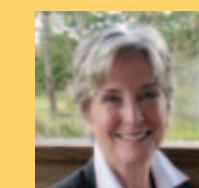
Jane Pearsall



Patsy
Schroeder



Lynne
Shotwell



Lynn
Slabaugh



Jeannie
Smith



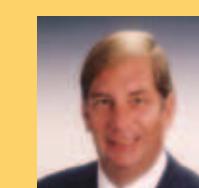
Heidi Colgate-
Tamblyn



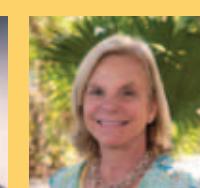
Anne Drackett
Thomas



Jay
Tompkins



Tucker
Tyler



Nancy G.
White



Van Williams



Gene
Windfeldt



Ian Wright



DENNIS GOODMAN

“By polluting clear water with slime you will never find good drinking water.”

— Aeschylus, Greek Playwright, (c. 525-456 BC)

CLEAN UP THE CALOOSAHATCHEE

Tired of slime, stench, algae outbreaks and threats to human health from the Caloosahatchee River, the Conservancy, along with other environmental partners, filed a suit against the Army Corps of Engineers for violating water protection laws and cutting off the Caloosahatchee's water supply. The river suffered algae outbreaks eight of the past eleven years.

CLEAN WATER! MORE FISH!

The 2011 RedSnook Catch and Release Tournament, co-chaired by Wayne Meland and Lloyd Liggett, generated a record \$115,000 to support Conservancy of Southwest Florida water quality protection programs and estuary and juvenile game fish research.

FLORIDA'S "DIRTY WATER" RULES

Florida does not have quantifiable limits on the levels of excess nitrogen and phosphorus entering the region's waterways. Conservancy of Southwest Florida continued a multi-year battle to set quantifiable limits to eliminate toxic outbreaks of algae and bacteria. A federal judge ruled favorably to uphold major elements of the Environmental Protection Agency water quality standards. However the struggle still continues.

PARADISE FOUND

Thanks to Florida Department of Environmental Protection, South Florida Water Management District, Collier County and the City of Naples, a drainage ditch located at the Conservancy Nature Center was transformed into the Shotwell Wavering Filter Marsh. The filter marsh captures pollutants before they enter the Gordon River, acts as a respite for visiting wildlife, and serves as an outdoor “classroom” for environmental education programs.

WATER QUALITY - IMPERIAL RIVER BASIN

Two southwest Florida watersheds in the Imperial River basin received enhanced pollution control due to technical reviews and comments provided by the Conservancy. Without this intervention, the State's flawed assessment process would have prevailed and the watersheds would not have received pollution protection.

EVERGLADES RESTORATION AND FRESHWATER

The Conservancy of Southwest Florida helped lead the 57-organizational members of the Everglades Coalition and sat on the board of the national Great Waters Coalition as the Everglades representative. These relationships help ensure that one in three Floridians, almost five million people, continue to get clean drinking water from the Everglades and restoration efforts.





“I think having land and not ruining it is the most beautiful art that anybody could ever want to own.”

—Andy Warhol

DECADE-LONG DISPUTE SETTLED

Conservancy of Southwest Florida and other environmental partners achieved protection for hundreds of acres of wetlands and restoration in a landmark settlement over the Mirasol project, a proposed golf course development in northern Collier County. The groups negotiated a significant reduction in the development footprint and preservation of additional wetlands within the Cocohatchee slough system – preserving wildlife habitat, water supply and flood protection.

MINING WHERE IT BELONGS

Mining is an extremely intensive land use and its effects are felt far beyond its footprint – increased traffic, impact to drinking water supplies and wildlife habitat, all of which impact our quality of life. When a mining company proposed a mine in Lee County’s Density Reduction/Groundwater Resource area (DR/GR,) Conservancy of Southwest Florida successfully intervened on behalf of Lee county to locate mining to compatible and appropriate locations.

CAPTIVA ISLAND BUFFERS SAVED

Conservancy of Southwest Florida partnered with the Sanibel-Captiva Conservation Foundation and the Captiva Civic Association to prevent a near-shore housing development on the north side of the island. Good science prevailed and the Army Corps of Engineers denied the permit to expand development since the developer had alternative, less environmentally-sensitive areas available.

LEGISLATIVE MIXED BAG

The Conservancy and other conservation partners worked with decision-makers and achieved State legislative approval for \$8.3 million in the 2012 budget to fund the Florida Forever state land acquisition program. While less than what was approved in previous years, the move was a step in the right direction.

NATURAL SETTINGS

Generous donors to the “Saving Southwest Florida” campaign helped fund the purchase of precious upland scrub habitat adjacent to the Conservancy property. The protected land is now the Christopher B. Smith Preserve, which will be protected from development in perpetuity and is home to ~70 gopher tortoises monitored by the science team.

HABITAT AND HISTORY

The Conservancy of Southwest Florida worked with residents of the Key Marco Community Association to develop a new conservation easement over 11 “Native Habitat Parks” within the development. The parks add to the quality of life for the residents and protect native wildlife and plants. The agreement also preserves the Indian Mound, which is among the oldest in North America.





“If a man aspires towards a righteous life, his first act of abstinence is from injury to animals.”

– Albert Einstein

OVER 3,000 TREATED

Approximately 3,300 animals received care at the 1,800 square foot wildlife rehabilitation clinic. The wildlife team was able to release about half of them back into the wild. They were also very excited about moving in to the 5,000 square foot von Arx Wildlife Hospital. While the symbolic ribbon cutting occurred in April, 2012, the Hospital was not yet open until later in the year.

PROTECTING PANTHERS

The Conservancy of Southwest Florida continued one more year of its pilot program to provide financial assistance to those who have experienced depredations by panthers. Ranchers may receive compensation funds for their free-ranging cattle that have been lost to panthers, as well as financial assistance to pet and livestock owners who would like to build a pen to protect them from depredation.

TRACKING DEVICE

Conservancy of Southwest Florida expanded its sea turtle research to include the Kemp's ridley sea turtle and additional satellite tracking for the Kemp's and for loggerheads. Fifteen tags in all were deployed on both species by the Conservancy and other partners. Recording the daily movements and migration routes help define preferred turtle habitats, locate nesting sites, provide foraging and behavioral data, and direct administrators toward sound species management decisions.

WILDLIFE BLOG

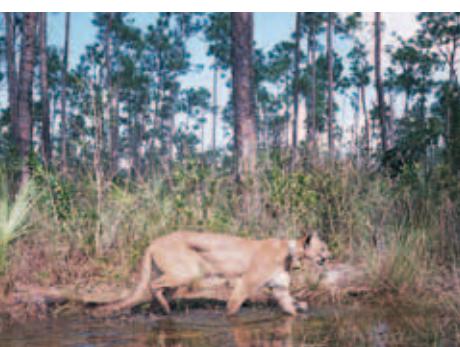
Director of the von Arx Wildlife Hospital, Joanna Fitzgerald, began writing weekly blogs about the Wildlife Hospital patients and shared them and photos with *Naples Daily News* readers and on conservancy.org/wildlife-blog.

TROPICAL STORM DEBBY

Tropical Storm Debby wreaked havoc on sea turtle nesting and research equipment on Keewaydin Island. Prior to the storm, the number of nests were some of the highest ever seen. Unfortunately, only one-third the amount of hatchlings made it to the sea due to nest flooding. Since the effects of Mother Nature are cyclical, we are hopeful about the trends over time.

KEMP'S RIDLEY BEHAVIOR

Kemp's ridleys did not undergo a seasonal migration from their foraging grounds in Charlotte Harbor estuary due to the unseasonably warm winter for 2011-2012. However, one of the turtles is believed to have perished after swimming through the harmful algae bloom from a persistent red tide event offshore/alongshore the southwest Florida coast. If water temperatures had been cooler, Kemp's ridleys would have responded by moving offshore and southward which would have exposed them to the red tide toxins.





“Unless someone like you cares a whole awful lot, nothing is going to get better. It’s not.”

— Dr. Seuss, *The Lorax*

NEXT GENERATION OF ENVIRONMENTAL LEADERS

Conservancy environmental education team reached 6,840 students via Learning Adventures programs taken to the schools. The program was expanded to include an even greater number of schools in south Lee County, utilizing a leased vehicle provided by Subaru.

MEMBERS: OUR FUTURE

Members told us they are engaged with the Conservancy primarily due to the mission, but also noted that additional benefits would be nice. So, the Conservancy launched a totally new membership program. Members now enjoy additional benefits and value from the base memberships and even more with Conservancy Club memberships.

ENSURING OUR FUTURE

Generous donors provide the funds that support the daily work of the Conservancy to protect our paradise. The Leadership Circle (for giving above \$1,500) was expanded beyond the Board of Directors and Magic Under the Mangroves provided over \$750,000 in unrestricted funding. (Also see RedSnook Tournament on page 9)

“CREATIVE” FIELD TRIPS

Delivering quality on-site Nature Center field trips for groups of students became quite a challenge while construction and sustainable renovations were underway. Thanks to the creativity of the education team, 2,530 children still learned about nature – both indoors and outdoors.

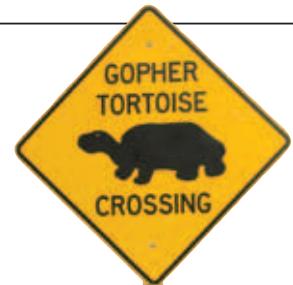
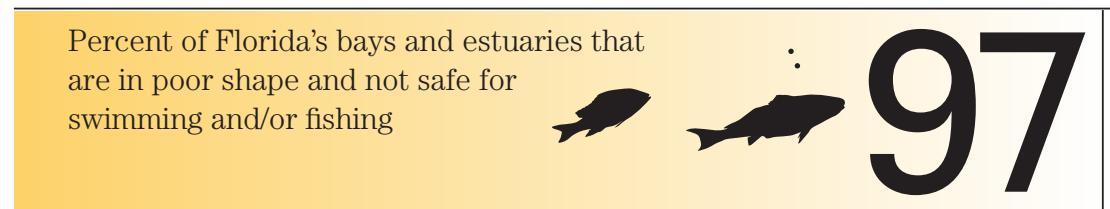
INTERN PROGRAM

In 2012, 35 interns spent at least six months each working in various departments across the Conservancy – education, science, policy and wildlife rehab. The experience they received at the Conservancy has helped many former interns develop strong careers in the environmental field across the country and even internationally.

EARTH DAY FESTIVAL 2012

Family spirits were high at the Conservancy of Southwest Florida Earth Day Festival on April 21 at the Conservancy Nature Center. Nearly 600 guests explored special environmental exhibits, interactive programs, puppet shows, entertainment, vendors’ wares, children’s carnival, face-painting, educational presentations and guest speakers. The event was sponsored by Fifth Third Bank, with additional support provided by Subaru and Florida Power and Light.



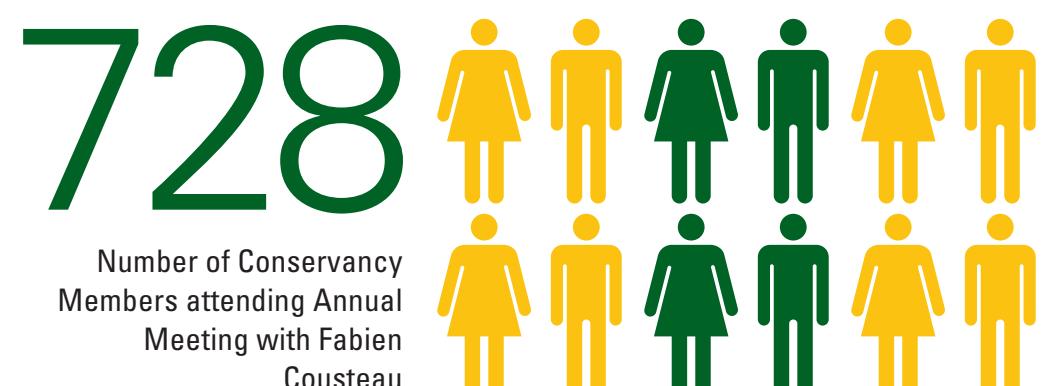
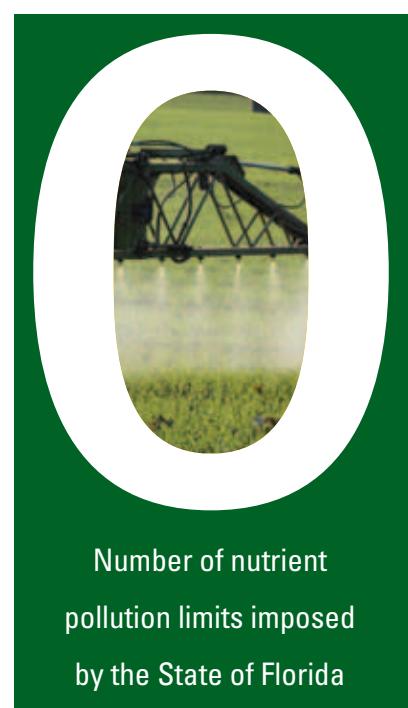


70

Approximate number of gopher tortoises monitored by science team on Christopher B. Smith Preserve



6,840



NUMBER OF CHILDREN CONSERVANCY REACHED THROUGH ENVIRONMENTAL EDUCATION PROGRAMS IN 2012

4,304



NUMBER OF KEEWAYDIN SEA TURTLE HATCHLINGS MAKING IT SAFELY TO SEA



100

Number of juvenile snook that may be caught and released monthly by science team in Shotwell Wavering Filter Marsh

DONOR SUPPORT

THE CONSERVANCY OF SOUTHWEST FLORIDA WAS FOUNDED IN 1964 AND IS DEDICATED TO PROTECTING THE WATER, LAND AND WILDLIFE IN THE REGION. WE ACCOMPLISH THIS THROUGH THE SYNERGIES OF ENVIRONMENTAL EDUCATION, SCIENCE AND RESEARCH, POLICY AND ADVOCACY AND WILDLIFE REHABILITATION, SUPPORTED BY GIFTS FROM GENEROUS INDIVIDUALS AND ORGANIZATIONS WHO CARE ABOUT OUR FUTURE AND OUR QUALITY OF LIFE.

This Annual Report reflects activities and financials October 1, 2011 through September 30, 2012. We would appreciate it if you would contact us if you believe there are any omissions or errors. 239.403.4207

GIFTS OF \$50,000 AND ABOVE

Mr. and Mrs. John N. Allen
Mr. Joshua J. Allyn
Mr.* and Mrs. Edward J. Andrew
Bank of America, N. A.
CenturyLink
Mr. and Mrs. Paul I. Corddry
Mr. and Mrs. Robert A. Cornog
D.A. Davidson & Co
Mr.* and Mrs. William L. Dalton
Mr. Robert R. DeLong*
Donahue Family Foundation
Mr. and Mrs. John F. Donahue
Everglades Foundation
Fifth Third Bank
The W. Brooks Fortune
Foundation, Inc.
Mrs. Susanne E. Geier
Ms. Eva Sugden Gomez

Mr. and Mrs. Henry R. Guild, Jr.
John and Donna Hall
Mrs. Carol I. Hastings
Bob* and Raynelle Heidrick
Johnson Controls Foundation
The Kopf Family Foundation
Maureen and Arnold Lerner
The Martin Foundation, Inc.
Catherine C. Miller
Chuck and Sue Mueller
Northern Trust Bank
Northern Trust Company
Charitable Trust
Mr. and Mrs. Henry B. Pearsall
PNC Bank
Ms. Betty D. Prout*
Fred and Sue Schulte
Estate of Janet S. Short*

Lynne and Chip Shotwell
Mr. and Mrs. Christopher B. Smith
Mr. and Mrs. David Byron Smith
Mr. and Mrs. Stephen B. Smith
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Foundation
Mr. and Mrs. Kermit S. Sutton
Anne Drackett Thomas
Mr. and Mrs. Dolph W. von Arx
Walmart Foundation
Walmart Store #5034
Walmart Store #5391
Waering Family Charitable
Foundation
Mr. and Mrs. Thomas B. Wheeler
Mrs. Mae Wood*
Mr. and Mrs. Edward T. Yawney

* In Memoriam

GIFTS OF \$10,000 TO \$24,999

Aqua Fund, Inc.
Lew & Dawn Allyn Family Fund
of the Community Foundation
of Collier County
Andrew Family Foundation
Anonymous (1)
Arthrex, Inc.
Bank of America
Bank of America Charitable
Foundation, Inc.
BNY Mellon Wealth Management
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Jennifer V. Cheng
Mr. and Mrs. Donald W. Campbell
Continental Construction, Inc.
CRS Technology Consultants
Mr. and Mrs. Robert J. Eaton
Elinor Patterson Baker
Foundation
The Elizabeth Ordway Dunn
Foundation, Inc.
Mr. and Mrs. Tom Everist
Ferretti Group
Mr. Addison Fischer
Florida Weekly
Frances Pew Hayes Family
Foundation

Mrs. Lavern N. Gaynor
Gulfshore Life
Hallene Family Foundation
Mrs. Alan Hallene
Mr. John Hushon and Dr. Judith
Hushon
Mr. and Mrs. Wilfred J. Larson
Mr. and Mrs. Henry Leander
Macy's Coastland Mall
Macy's Corporate Services, Inc.
Mr. and Mrs. Andrew McElwaine
Mr. and Mrs. J. William Meek
Curtis and Edith Munson
Foundation
Naples Daily News
NBC-2
Dellora A. and Lester J. Norris
Foundation
Penniman Foundation Charitable
Trust
Mr. and Mrs. Nicholas G.
Penniman, IV
PNC Wealth Management
Poplock Family Foundation
Melvyn and Ronnie Poplock
Mrs. Anne T. Ratliff
The Regenstein Foundation

Ms. Susan Regenstein and Mr.
Barry Frank
Herb and Ann Rowe
Sabadell Bank & Trust
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Patsy Schroeder
Simms Family Foundation
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Mr. and Mrs. Raymond M.
Slabaugh, III
Bev and Sky Smith
Southwest Florida Community
Foundation
State of Florida Environmental
Protection
Sidney A. Swensrud Foundation
The Dana Foundation
UPS Foundation
Vanguard Charitable Endowment
Program
Ms. Linda N. Wheeler
Pamela Coffin Williams
Mr. and Mrs. J. Lawrence Wilson

GIFTS OF \$25,000 TO \$49,999

Anonymous (4)
Jim and Linda Bordas
Colcom Foundation
Community Foundation of Collier
County, Inc.
Fidelity Charitable Gift Fund
Mr. Harry H. Gaines
Gaines-Carrier Charitable
Remainder Unitrust 1996
Mr. and Mrs. Walter Ganzi
Harry & Harriet Grandis Family
Foundation
Mr. Harry Grandis*

Mr. and Mrs. Jonathan C. Hamill
Johnson Meland Group at
Morgan Stanley Private
Wealth Management
Mr. and Mrs. Ken Lewis
Mr. and Mrs. Wayne A. Meland
Mrs. Barbara W. Moore
Morgan Stanley Private Wealth
Management
Pearsall Family Foundation
PNC Bank Financial Services
Group
The Stranahan Foundation

The Northern Trust Company
U.S. Trust, Bank of America
Private Wealth Management
Mr. and Mrs. Eyk van Otterloo
van Otterloo Family Foundation
Mrs. Nancy Grandis White
William Blair & Company
Myra and Van Zandt Williams, Jr.
Fund of the Princeton Area
Community Foundation
Mr. and Mrs. Gene L. Windfeldt

Akron Community Foundation
Mr. and Mrs. Michael C.
Armstrong
Atlantis Roofing of Naples, Inc.
Mr. and Mrs. Tom H. Barrett
Ed Bransilver
Citizens Bank
Mr. and Mrs. Kenneth W. Cole
The Columbus Foundation
Mr. and Mrs. Donald W. Comstock
Mr. and Mrs. James P.
Cottingham
Cummings & Lockwood

Mr.* and Mrs. Calvert Cirlin
The Joanne and John DallePezze
Foundation
Cass and Linda Diaz
Mr. and Mrs. Blake Dillon
Mr. and Mrs. Henry L. Dinardo
Mrs. Marjorie W. Drackett
Florida Gulf Coast University
Foundation
Florida Power & Light Company
Mr. and Mrs. Joseph L. Fontana, Sr.
Frederick S. Upton Foundation
General Mills Foundation Gift

Matching Program
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Grant, Fridkin, Pearson, Athan &
Crown, P.A.
Heatherwood Construction
Company
Mr. and Mrs. Richard Housh
William and Grenville Hudson
Charles and Virginia Jacobsen
Charitable Trust
Mr. and Mrs. Charles Jerabek

GIFTS OF \$5,000 TO \$9,999

DONOR SUPPORT

GIFTS OF \$5,000 TO \$9,999

JW Thompson Community Charitable Trust
 Mr. and Mrs. William G. Kelley
 Mr. and Mrs. Donald Kiernan
 Mr. and Mrs. Raymond W. LeBoeuf
 Frank and Jean Mohr Charitable Trust
 Dr. and Mrs. Frank T. Mohr, Jr.
 Charles F. Moore Foundation
 Mr. and Mrs. James T. Murphy
 Naples Shore Fund of the Community Foundation of

Collier County
 The Naples Trust Company
 Mr. and Mrs. Hugh W. Nevin, Jr.
 Mr. Daniel D. Peck
 Port Royal Jewelers, Inc.
 Rahr Foundation
 Mr. and Mrs. Rudy S. Rasin
 Mr. Joseph Regenstein, III
 Mr. and Mrs. Eugene Renna
 Sanibel-Captiva Trust Company
 Schwab Charitable Fund
 Sam Schwartz
 Mr. and Mrs. Don M. Smith

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 Mr. Mark Tullis and Ms. Pamela Fultz
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 UBS Financial Services Inc
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 Wodecroft Foundation
 Mr. and Mrs. John F. Wolfe
 Mr. and Mrs. Ian M. Wright

/GIFTS OF \$1,000 TO \$4,999 CONTINUED/

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 Mrs. Dona Erkenbeck
 Mr. and Mrs. David J. Eskra
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 Mr. and Mrs. Charles E. Garrity
 Mr. and Mrs. Edward S. Geier
 Mr. and Mrs. Philip O. Geier, III
 Mr. and Mrs. Richard E. Geier
 Peter and Frances Georgeson
 Getzelman Fund of the Community Foundation of Collier County
 Elsa and George Gibson
 Mr. and Mrs. Dennis E. Glass
 C. Eugene and Sara A. Goin Fund of the Richland County Foundation
 Phyllis Smith Gotschall
 Mr. and Mrs. Richard C. Gozon
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| Victoria Pollock | <i>Chief Financial Officer</i> |
| Carolyn R. Potter | <i>Bookkeeper, Accounts Payable, Payroll</i> |
| Ernest P. Reid | <i>Business Systems Manager</i> |
| Robin Rhodes | <i>Wildlife Rehabilitation Clinic Assistant</i> |
| Eugenia Nicole Ryan | <i>Director of Governmental Relations</i> |
| Jeffrey R. Schmid | <i>Environmental Research Manager</i> |
| Melinda Schuman | <i>Biologist</i> |
| David Shindle | <i>Biologist</i> |
| Tina Skorstad | <i>Nature Store Assistant Manager</i> |
| Ana Sosa | <i>Wildlife Rehabilitation Clinic Specialist</i> |
| Whitney Swain | <i>Naturalist/Aquarist</i> |
| Julianne Thomas | <i>Governmental Relations Manager</i> |
| David Webb | <i>Education & Discovery Center Manager</i> |
| Barbara J. Wilson | <i>Director of Marketing & Communications</i> |
| Kathy B. Worley | <i>Co-Director of Environmental Science & Biologist IV</i> |



Keynote speaker Fabien Cousteau with Nick Batos at Conservancy Annual meeting.

THE CONSERVANCY OFFERS COLLEGE GRADUATES WHO ARE ASPIRING ENVIRONMENTALISTS THE OPPORTUNITY TO GAIN VALUABLE SKILLS AND TRAINING AS PART OF OUR CONSERVANCY ASSOCIATE INTERN PROGRAM.



GOOD FORTUNE // CHRISTENING: (Front row, L to R) Captains Jim Pittman and Meade Sommers, Rob Moher, Rebecca Zaiser and Len Zaiser IV, Andrew McElwaine.

ENVIRONMENTAL EDUCATION

Jennifer Bobka
Sara Bolds
Kira Hefty
Kelsey Hinton
Sarah Leong
Jenna May
Jamie Nist
Adrienne Savrin
Rebecca Wallace
Jenny Warnken
Heather Wilcox

ENVIRONMENTAL SCIENCE

Jamie Fisher
Christine Olmeda
Bailey Rankine

SEA TURTLE RESEARCH

Jamie Fisher
Sara Moss
Matthew Ramirez
Katherine Shaw

ENVIRONMENTAL POLICY

Alyssa Anderson
Jeremy Frantz
Troy McPherson
Casey Rogers

WILDLIFE REHABILITATION CLINIC

Les Aron
Shalini Babu
Kristine Eversole
Candice Faith
Brittany Fournet
Jana Heckathorn
Olivia Jones
Devin Merriman
Jessica Paolello
Devan Rouse
Lauren Telban
Ashley Williams
Emily Wright

SUPPORT AND REVENUES

| | |
|---------------------------------|---------------------|
| Contributions | \$ 3,283,280 |
| Programs | \$ 254,321 |
| Grants | \$ 437,478 |
| Membership | \$ 290,544 |
| Store Sales (net) | \$ 394,312 |
| Admissions* | \$ 0 |
| Special Events (net), and other | \$ 822,674 |
| TOTAL INCOME | \$ 5,542,609 |

EXPENSES

| | |
|-----------------------|-----------|
| Changes in Net Assets | \$ 70,454 |
|-----------------------|-----------|

TOTAL ASSETS

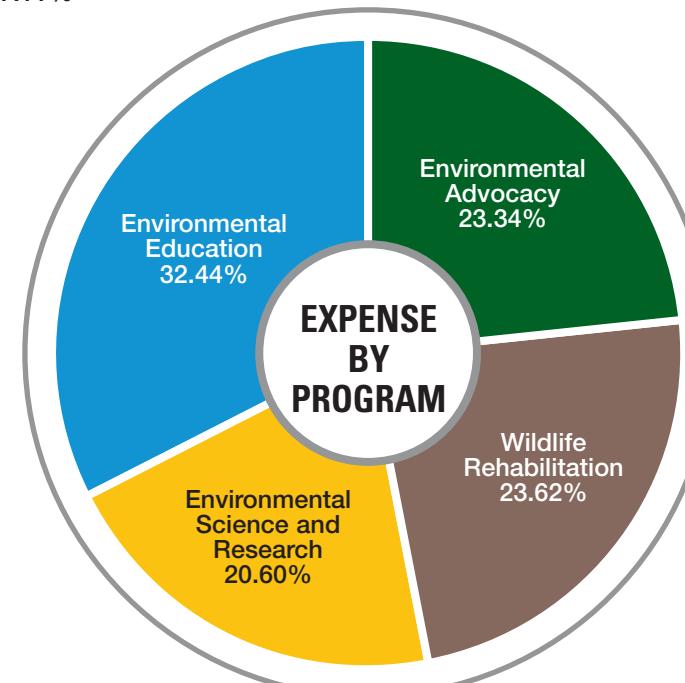
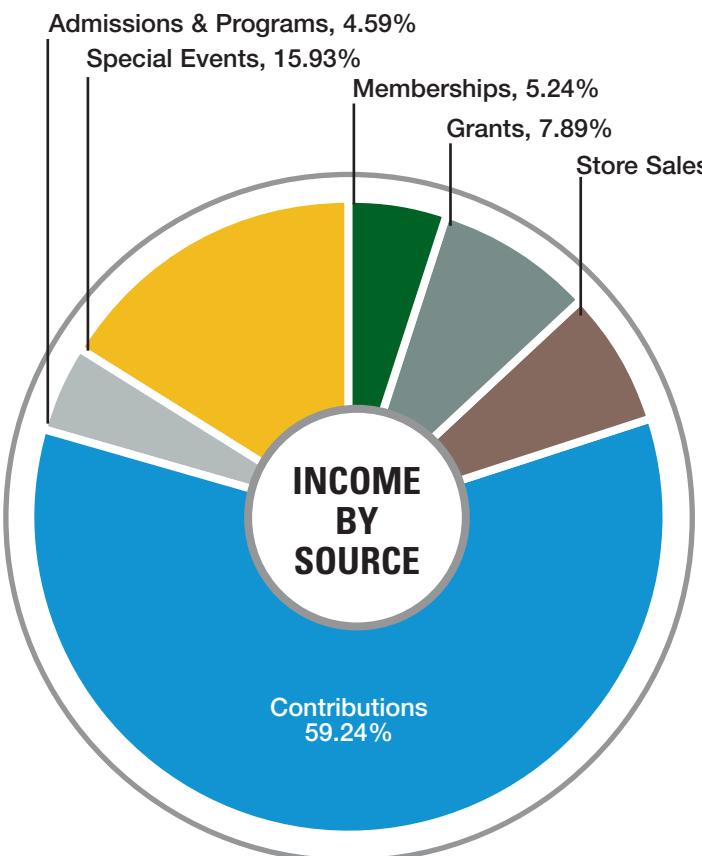
| | |
|--|----------------------|
| | \$ 48,033,044 |
|--|----------------------|

| | |
|-------------|---------------|
| Liabilities | \$ 4,274,683 |
| Net assets | \$ 43,758,361 |

TOTAL LIABILITIES AND NET ASSETS

| | |
|--|----------------------|
| | \$ 48,033,044 |
|--|----------------------|

*Nature Center closed for sustainable renovations.



Data excerpted from audited financial statements of the Conservancy of Southwest Florida for the fiscal year ending September 31, 2012.





**NATURE ENVIRONMENT PASSION
PASSION ROBUST ECONOMY OPEN SPACES
FUTURE COMMITMENT**



**CONSERVANCY
of Southwest Florida**
OUR WATER, LAND, WILDLIFE, FUTURE.

Protecting Southwest Florida's unique natural environment and quality of life ... now and forever.

1450 Merrihue Drive | Naples, FL 34102 | 239.262.0304 | www.conservancy.org